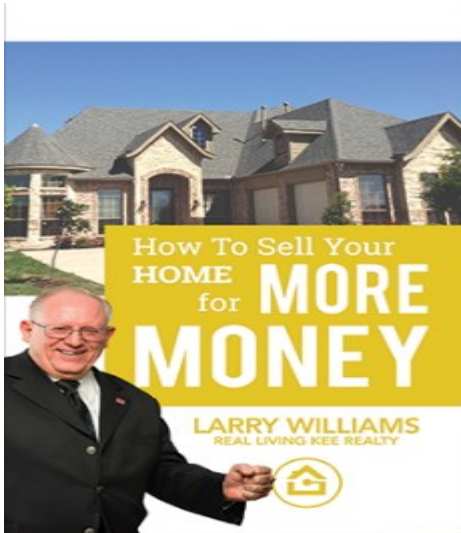


Free Books

Understanding Real Estate

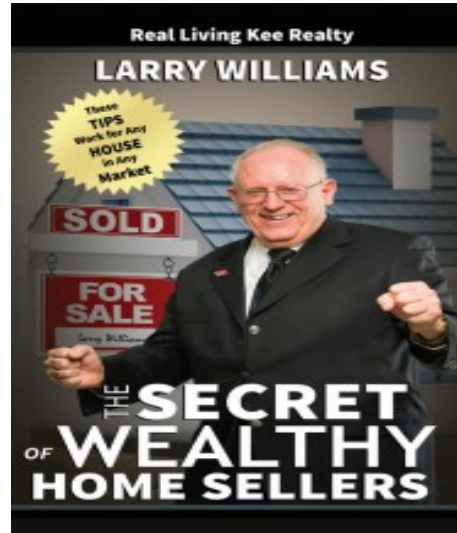
Facts you must know when buying, selling or renting a home.

We have worked with "Smart Agents" to bring these books to our clients. Each publication is written to help our clients better understand the sales and legal process so they can maximize the money they make in the world of Real Estate.



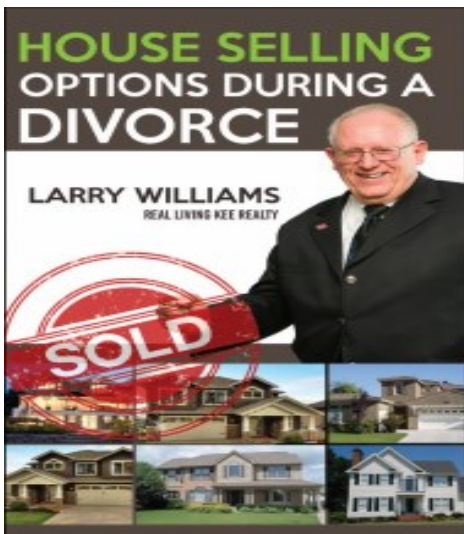
Brief Description

"Emphasis on what you must do to maximize your profit, very informative and an easy read."



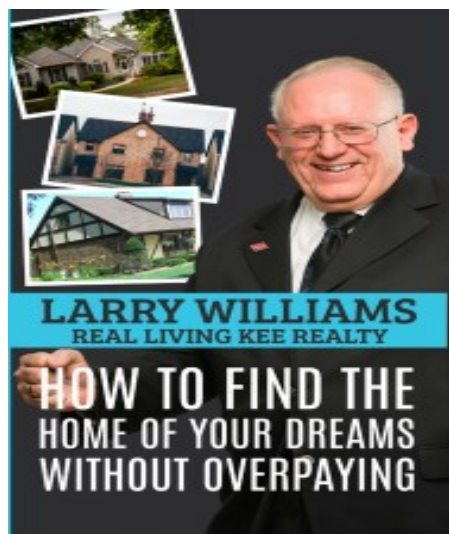
Brief Description

"Secrets of the rich and famous on how to sell your home for top dollar. What you must know, creative financing and choosing the best Realtor. Getting buyers to see your home and secret negotiating tips."



Brief Description

"What you must know about how a divorce effects the selling of your house and how the court system is involved and what each spouse must know about their legal situation."



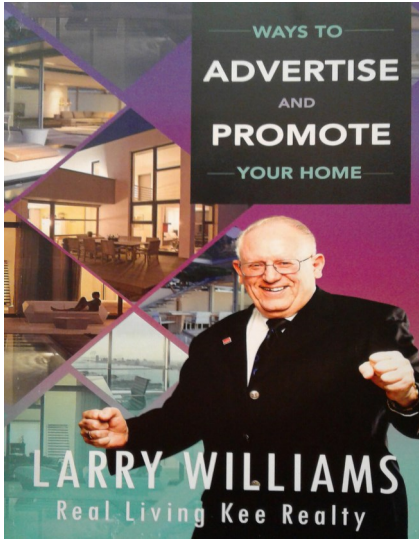
Brief Description

"Should you rent or buy? Getting a loan, common mistakes not to make and what you must know about making an offer. Why not to hire a Realtor and what you must know about the closing process."

(continued on reverse side)

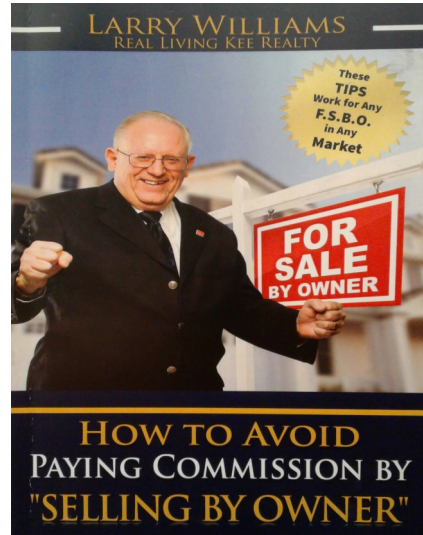
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LarryWilliamsRealtor.com





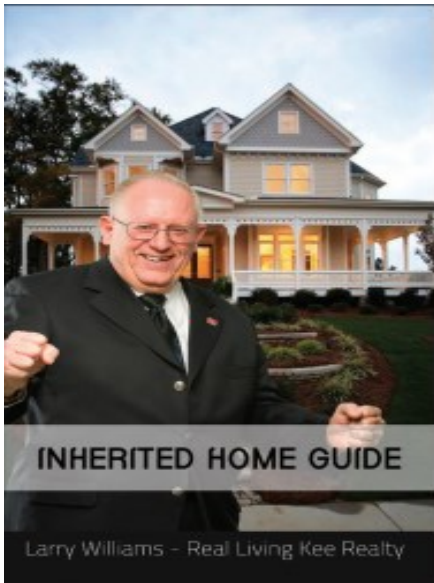
Brief Description

"You must know how buyers search. Critical improvements you must know. Do aerial photos really work? Open houses, direct mail, mobile phones, neighborhood marketing, etc."



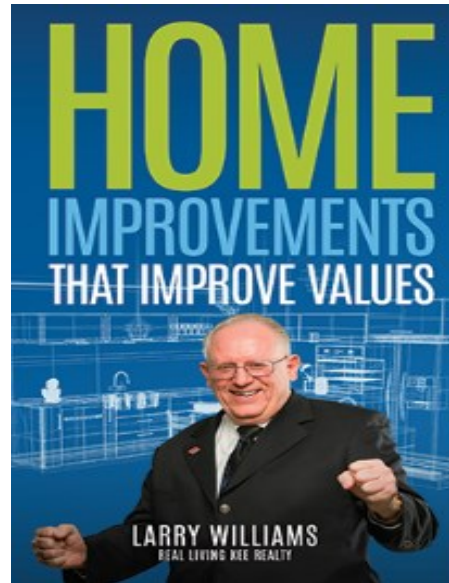
Brief Description

How to sell for the most money and why homes don't sell. The secrets of negotiation. How to improve showings and why the law requires accurate disclosure and how you can sell your home on your own."



Brief Description

"Legal aspects of selling and vacating a home you inherit. How different from normal selling. Tax guide and splitting items with family. Tips you must know!"



Brief Description

"Points out the benefits of remodeling versus the costs with real emphasis on ROI (Return on Investment). A must read to prepare your home for selling."

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- _____ 2. Home Improvements that Improve Values
- _____ 3. Divorced Homeowners
- _____ 4. First Time Home Buyer
- _____ 5. Ways to Advertise & Promote Your Home
- _____ 6. How to Avoid Paying Commission by Selling By Owner
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